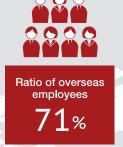
## Global Network





# **Americas**

Sales trends (Millions of U.S. dollars) 2017 2018 **2019** (FY)

Sales ratio

Sales bases: 4 Manufacturing base: 1 Distributors: 200 No. of employees: 212

IDEC CORPORATION (U.S.) APEM Inc. (U.S.)



IDEC CORPORATION (U.S.)

Sales Development Manufacturing

#### **EMEA** (Europe, Middle East, Africa)

Sales trends 2017 2018 **2019** (FY)



Manufacturing bases: 8 Sales bases : 8 Distributors: 100 No. of employees : 1.291

APEM SAS (France) APEM Components Ltd (UK)

MEC Aps (Denmark) APEM Italia Srl (Italy)

APEM GmbH (Germany)

APEM AB (Sweden) APEM Benelux (Belgium)

APEM BV (The Netherlands)

SACEMA (Tunisia) and one other base



#### **Greater China**

Sales bases: 20 Manufacturing bases: 5 Distributors: 140 No. of employees : 907

- IDEC (SHANGHAI) CORPORATION (PRC)
- IDEC (SHENZHEN) CORPORATION (PRC)
- IDEC (BEIJING) CORPORATION (PRC)
- IDEC TAIWAN CORPORATION (Taiwan)
- IDEC IZUMI (H.K.) CO., LTD. (Hong Kong)
- APEM Ltd. (PRC)
- TAICANG CONET ELECTRONICS CO., LTD. (PRC)
- ONET TAIWAN CO., LTD. (Taiwan)
- APEM Wujin Electronics Co. Ltd (PRC)
- IDEC ELECTRONICS TECHNOLOGY (SHANGHAI) CORPORATION (PRC)
- IDEC IZUMI SUZHOU CO., LTD. (PRC)
- IDEC IZUMI TAIWAN CORPORATION (Taiwan)



\* These are the total values for Greater China and the Asia Pacific region.

### Asia Pacific

Sales bases: 3 Manufacturing base: 1 Distributors: 40 No. of employees: 173

- IDEC IZUMI ASIA PTE LTD. (Singapore)
- IDEC Australia Pty. Ltd. (Australia)
- IDEC ASIA (THAILAND) CO., LTD. (Thailand)



IDEC ASIA (THAILAND) CO., LTD.

# Japan



IDEC IZUMI TAIWAN CORPORATION



Sales bases: 35 Manufacturing bases: 7 Distributors: 100 No. of employees: 1.071

- IDEC CORPORATION
- IDEC FACTORY SOLUTIONS CORPORATION
- Welcat Inc.
- IDEC SYSTEMS & CONTROLS CORPORATION IDEC AUTO-ID SOLUTIONS CORPORATION
- IDEC LOGISTICS SERVICE CORPORATION



IDEC CORPORATION (Head Office)

Note: Amounts in U.S. dollars are calculated at the prevailing exchange rate as

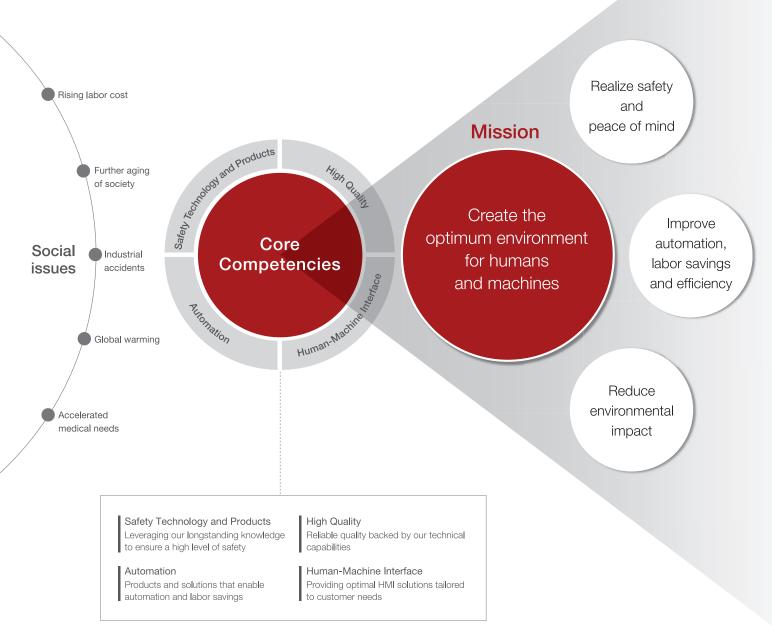
of March 31 in every fiscal year.

Note: Exchange rate (1 U.S. dollar): FY2017 (¥112.20), FY2018 (106.27), FY2019 (¥111.01)

IDEC Report 2019 8

## Value Creation Process

Leveraging the core technologies cultivated through the manufacture of products that deliver safety and peace of mind, IDEC supports the creation of an optimum environment for humans and machines. At the same time, we contribute to labor-savings and efficiency improvements through automation, and the reduction of environmental impact from manufacturing sites to daily-life scenes around the world.



Social responsibility that forms the foundation of our business











We have determined the most important fields in our CSR activities—the environment (E), social (S), and governance (G), as well as our traditional strengths of safety (Sa), and quality (Q)—and in this way, we are working to resolve societal issues and contribute to the achievement of the UN's Sustainable Development Goals (SDGs).

Social value of products / businesses Business category / Major products **HMI** Solutions • Pursuing safety and ease of use Quality assurance \$267 million +1% • Pilot light **Panel Solutions**  Reducing consumed energy • Providing optimal light for various applications \$103 million -3% • Solutions to shortage of workers **Automation Solutions**  Achieving sophisticated management control in medical institutions • Solutions for achieving automation in cases of \$79 million increase in logistics Solutions for factory automation in diverse manufacturing industries +2% Safety and • Eliminating industrial accidents • Promoting international standardization **Explosion Protection** Solutions \$62 million +4% Systems Constructing optimal systems by combining control devices and technologies \$30 million **+7**% New Businesses • Utilizing natural energy • Promoting the use of renewable energy • Promoting the healthy growth of vegetation \$24 million Creating a safe and comfortable environment in global society -8%

Note: Amounts in U.S. dollars are calculated at the prevailing exchange rate as of March 31 in every fiscal year. Note: Exchange rate (1 U.S. dollar): FY2019 (¥111.01)