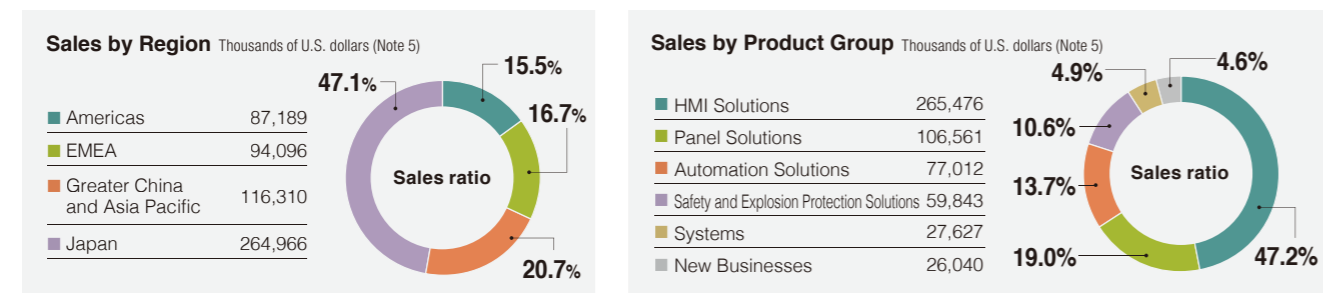


Financial Highlights

	Thousands of U.S. dollars ^(Note 5)				
	2014	2015	2016	2017	2018
Profit and Loss Status (Years ended March 31)					
Net sales	352,894	350,660	385,731	387,042	562,562
Gross profit	149,690	142,327	159,888	160,669	244,874
Selling, general and administrative expenses	126,929	118,127	131,700	129,050	187,351
Operating income	22,761	24,200	28,187	31,618	57,522
Ordinary income	24,122	26,277	28,238	29,928	61,023
Net income attributable to owners of parent	14,154	17,429	15,158	21,754	49,837
Cash Flow Status (Years ended March 31)					
Net cash provided by(used in)operating activities	45,019	16,009	50,500	23,572	46,354
Net cash provided by(used in)investing activities	(24,228)	(9,722)	(168)	(188,864)	(8,082)
Free cash flow ^(Note 2)	20,790	6,286	50,331	(165,292)	38,271
Net cash provided by(used in)financing activities	(18,752)	(7,414)	(23,173)	177,626	(36,948)
Depreciation and amortization	16,514	13,945	13,316	10,175	22,571
Capital expenditures	22,126	14,642	13,486	18,751	18,744
Financial Status (As of March 31)					
Total assets	444,801	410,562	437,733	761,508	861,523
Total interest-bearing liabilities ^(Note 3)	58,359	55,793	47,459	311,471	256,746
Equity attributable to owners of the parent company	279,839	267,081	283,753	297,289	423,504
Per Share Information(U.S. Dollars)					
Earnings per share(EPS)on a diluted basis	0.47	0.57	0.50	0.71	1.60
Book value per share(BPS)	9.32	8.83	9.38	9.82	12.89
Cash dividends per share(annual)	0.29	0.29	0.31	0.35	0.47
Financial Indicators					
Return on equity(ROE)	5.2%	6.9%	5.3%	7.5%	13.5%
Shareholders' equity ratio	62.9%	65.1%	64.8%	39.0%	49.2%
Current ratio	159.0%	170.8%	176.9%	80.5%	150.7%
Dividends on equity(DOE) ^(Note 4)	3.1%	3.5%	3.5%	3.7%	4.0%

Notes :
 1. In this Annual Report, amounts are given by dropping the decimal portion of the number whereas ratios are rounded to the nearest whole number.
 2. Free cash flow = Net cash provided by (used in) operating activities + Net cash provided by (used in) investing activities
 3. Interest-bearing liabilities = Short-term loans payable + Long-term loans payable
 4. Dividends on equity (DOE) = Annual dividends ÷ Shareholders' equity × 100
 5. Exchange rate (1 U.S. dollar) : FY2014 (¥102.92), FY2015 (¥120.27), FY2016 (¥112.69), FY2017 (¥112.20), FY2018 (¥106.27)



Consolidated Balance Sheets

		Thousands of U.S. dollars ^(Note 2)	
As of March 31, 2018 and 2017		2017	2018
Assets	Current assets		
	Cash and deposits	105,860	116,129
	Notes and accounts receivable-trade	86,691	114,200
	Securities	8,000	10,000
	Merchandise and finished goods	52,321	65,499
	Work in process	13,521	14,886
	Raw materials and supplies	33,472	41,050
	Deferred tax assets	6,670	6,970
	Others	14,187	13,920
	Allowance for doubtful accounts	(439)	(480)
	Total current assets	320,285	382,178
	Non-current assets		
	Property, plant and equipment		
	Buildings and structures, net	68,096	73,718
	Machinery, equipment and vehicles, net	24,505	29,173
	Tools, furniture and fixtures, net	10,040	10,496
	Land	61,476	66,063
	Lease assets, net	1,644	1,915
	Construction in progress	7,574	3,923
	Total property, plant and equipment	173,338	185,290
	Intangible assets		
	Trademark right	26,696	29,378
	Customer related intangible assets	86,499	94,922
	Software	4,159	4,650
	Lease assets	326	258
	Goodwill	125,280	139,423
	Others	917	789
	Total intangible assets	243,879	269,423
	Investments and other assets		
	Investment securities	13,730	10,545
	Long-term loans receivable	3,808	3,439
	Net defined benefit assets	-	2,751
	Deferred tax assets	1,152	1,567
	Others	5,647	6,677
	Allowance for doubtful accounts	(334)	(349)
	Total investments and other assets	24,005	24,631
	Total non-current assets	441,223	479,344
	Total assets	761,508	861,523
Liabilities	Current liabilities		
	Notes and accounts payable-trade	47,629	51,199
	Electronically recorded obligations-operating	15,639	17,189
	Short-term loans payable	284,363	114,802
	Current portion of bonds	445	94
	Current portion of long-term loans payable	370	6,174
	Lease obligations	759	990
	Accounts payable-other	7,954	8,412
	Accrued expenses	21,716	27,100
	Income taxes payable	7,427	13,347
	Advances received	1,007	1,996
	Deposits received	5,917	6,358
	Provision for product warranties	661	543
	Others	4,172	5,421
	Total current liabilities	398,065	253,630
	Non-current liabilities		
	Bonds payable	-	329
	Long-term loans payable	26,737	135,770
	Lease obligations	1,368	1,373
	Long-term accounts payable-other	101	39
	Deferred tax liabilities	21,908	23,920
	Provision for directors' retirement benefits	667	754
	Net defined benefit liability	11,808	16,373
	Asset retirement obligations	900	579
	Others	278	2,551
	Total non-current liabilities	63,772	181,691
	Total liabilities	461,837	435,321
Net assets	Shareholders' equity		
	Capital stock	89,631	94,632
	Capital surplus	86,685	85,692
	Retained earnings	173,782	219,916
	Treasury stock	(60,895)	(3,018)
	Total shareholders' equity	289,203	397,222
	Accumulated other comprehensive income		
	Valuation difference on available-for-sale securities	4,588	4,571
	Foreign currency translation adjustment	4,013	22,356
	Remeasurements of defined benefit plans	(516)	(645)
	Total accumulated other comprehensive income	8,085	26,282
	Subscription rights to shares	241	181
	Non-controlling interests	2,140	2,515
	Total net assets	299,671	426,201
	Total liabilities and net assets	761,508	861,523

Notes : 1. This Annual Report omits the consolidated statement of changes in net assets and all notes on financial statements. For a detailed explanation of financial statements, please refer to the company's Financial Report that was submitted to the Financial Services Agency's EDINET (Electronic Disclosure for Investors' NETwork) system.
 2. Exchange rate (1 U.S. dollar) : FY2017 (¥112.20), FY2018 (¥106.27)

Consolidated Statements of Income

Years ended March 31	Thousands of U.S. dollars ^(Note)	
	2017	2018
Net sales	387,042	562,562
Cost of sales	226,373	317,688
Gross profit	160,669	244,874
Selling, general and administrative expenses	129,050	187,351
Operating income	31,618	57,522
Non-operating income		
Interest income	463	465
Dividends income	198	163
Equity in earnings of affiliates	395	368
Foreign exchange gains	-	7,772
Others	1,595	1,719
Total non-operating income	2,652	10,489
Non-operating expenses		
Interest expenses	311	1,535
Foreign exchange losses	2,118	-
Depreciation and amortization	638	292
Derivative losses	-	2,908
Others	1,275	2,252
Total non-operating expenses	4,343	6,989
Ordinary income	29,928	61,023
Extraordinary income		
Gain on sales of non-current assets	4,234	211
Gain on sales of investment securities	-	7,316
Gain on reversal of subscription rights to shares	16	14
Total extraordinary income	4,251	7,542
Extraordinary loss		
Loss on sales of non-current assets	721	113
Loss on abandonment of non-current assets	71	292
Loss on sales of investment securities	-	22
Loss on sales of stocks of subsidiaries and affiliates	67	-
Loss on liquidation of subsidiaries and affiliates	74	-
Restructuring loss	1,069	-
Total extraordinary loss	2,003	428
Income before income taxes and other adjustments	32,175	68,137
Income taxes-current	9,249	19,833
Income taxes-deferred	916	(1,842)
Total income taxes	10,166	17,990
Net income	22,009	50,146
Net income attributable to non-controlling interests	254	309
Net income attributable to owners of parent	21,754	49,837

Note : Exchange rate (1 U.S. dollar) : FY2017 (¥112.20), FY2018 (¥106.27)

Consolidated Statements of Cash Flow

Years ended March 31	Thousands of U.S. dollars ^(Note)	
	2017	2018
Net cash provided by (used in) operating activities		
Income before income taxes and other adjustments	32,175	68,137
Depreciation and amortization	10,175	22,571
Amortization of goodwill	593	7,421
Increase (decrease) in allowance for doubtful accounts	38	13
Decrease (increase) in net defined benefit asset and increase (decrease) in net defined benefit liability	266	79
Interest and dividends income	(661)	(629)
Interest expenses	311	1,535
Foreign exchange losses (gains)	1,166	(9,360)
Share of (profit) loss of entities accounted for using equity method	(395)	(368)
Loss (gain) on sales of stocks of subsidiaries and affiliates	67	-
Increase (decrease) in provision for product warranties	(1,299)	(154)
Loss (gain) of derivatives	-	2,908
Loss (gain) on sales of non-current assets	(3,513)	(98)
Loss on abandonment of non-current assets	71	292
Decrease (increase) in notes and accounts receivable-trade	(10,340)	(17,002)
Decrease (increase) in inventories	(4,433)	(11,230)
Increase (decrease) in advances received	(7,737)	932
Decrease (increase) in accounts receivable-other	67	(777)
Increase (decrease) in notes and accounts payable-trade	12,822	(714)
Loss (gain) on sales of investment securities	-	(7,293)
Loss (gain) on liquidation of subsidiaries	74	-
Loss on business restructuring	1,069	-
Increase (decrease) in accounts payable-other	1,427	(567)
Increase (decrease) in accrued expenses	(539)	1,369
Increase (decrease) in accrued consumption taxes	(1,047)	3,630
Increase (decrease) in deposits received	(80)	(426)
Increase (decrease) in long-term accounts payable-other	42	(67)
Others	2,099	2,766
Subtotal	32,420	62,966
Interest and dividends income received	663	630
Interest expenses paid	(317)	(1,432)
Income taxes paid	(9,194)	(15,809)
Net cash provided by (used in) operating activities	23,572	46,354
Net cash provided by (used in) investing activities		
Purchase of securities	(1,931)	(2,086)
Proceeds from sales of securities	1,966	-
Purchase of property, plant and equipment	(21,153)	(17,428)
Proceeds from sales of property, plant and equipment	19,389	2,263
Purchase of intangible assets	(705)	(1,684)
Purchase of investment securities	(54)	(66)
Proceeds from sales of investment securities	-	11,431
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(187,865)	(716)
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	355	-
Collection of long-term loans receivable	549	926
Others	584	(721)
Net cash provided by (used in) investing activities	(188,864)	(8,082)
Net cash provided by (used in) financing activities		
Increase in short-term loans payable	280,445	107,179
Decrease in short-term loans payable	(118,655)	(296,091)
Proceeds from long-term loans payable	26,737	112,919
Repayment of long-term loans payable	(365)	(1,382)
Redemption of bonds	-	(517)
Purchase of treasury stock	(4)	(11)
Proceeds from exercise of share options	150	867
Proceeds from disposal of treasury shares	-	54,424
Cash dividends paid	(9,678)	(13,328)
Dividends paid to non-controlling interests	(12)	(15)
Repayments of lease obligations	(991)	(993)
Net cash provided by (used in) financing activities	177,626	(36,948)
Effect of exchange rate change on cash and cash equivalents	(2,219)	3,039
Net increase (decrease) in cash and cash equivalents	10,114	4,362
Cash and cash equivalents at beginning of year	95,745	111,767
Cash and cash equivalents at end of year	105,860	116,129

Note : Exchange rate (1 U.S. dollar) : FY2017 (¥112.20), FY2018 (¥106.27)